University Health System

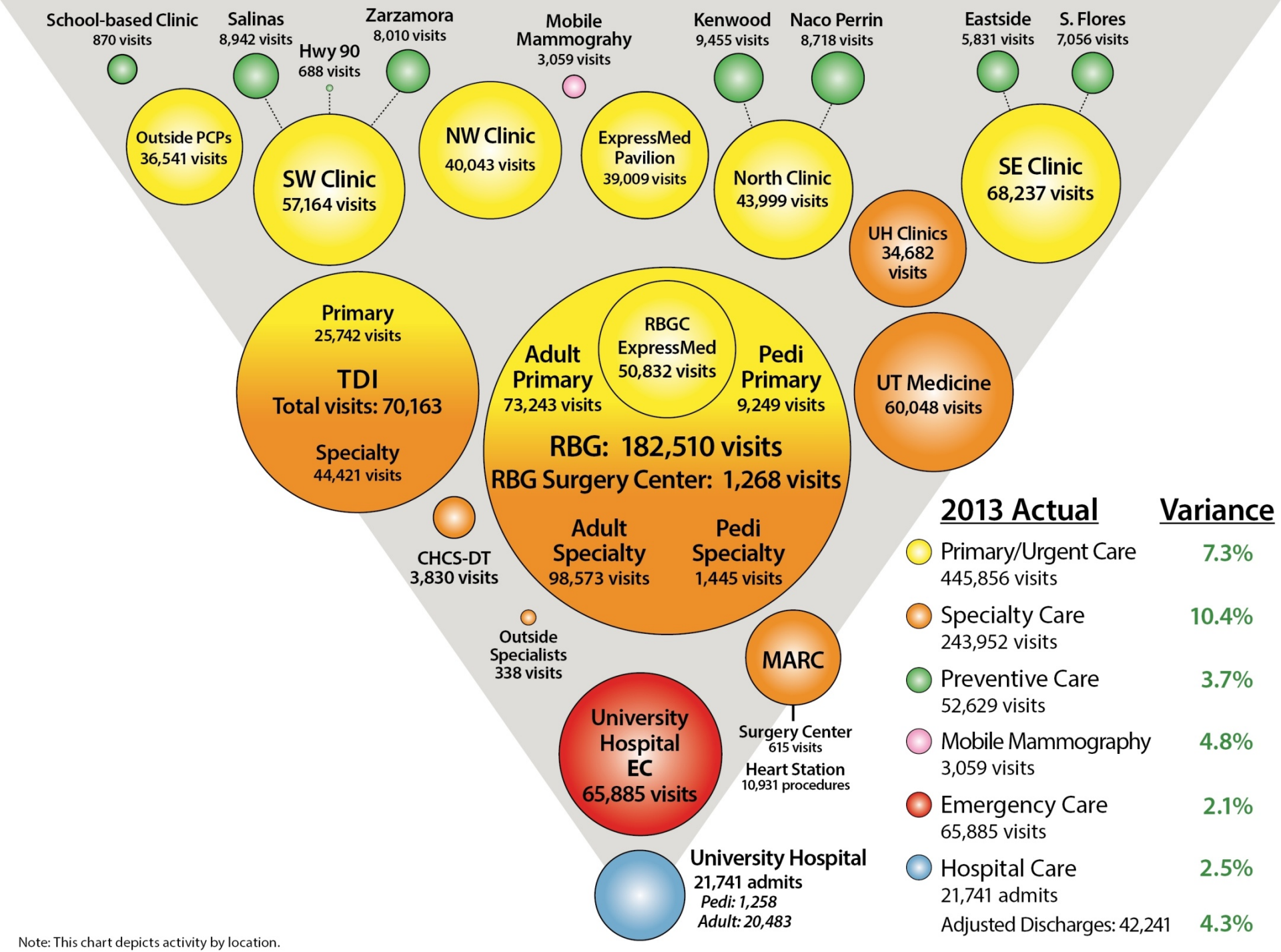
Bexar County's Nationally Recognized Hospital District

University Health System

University Health System

Who We Are

- A separate political subdivision of the State of Texas owned by the people of Bexar County
  - 6,000 employees
  - 1,000 physicians
  - 700 resident physicians
  - $1.9 billion annual impact on local economy
- Bexar County Commissioners Court
  - Appoints Bexar County Hospital District Board of Managers
  - Sets the annual Hospital District tax rate
  - Approves the annual capital and operations budgets



Note: This chart depicts activity by location.

University Health System

A Comprehensive System

- Medical Homes across the community
  - The right level of care in the most convenient location
  - 20 locations across the community
- ExpressMed – Urgent care centers
- Digital Mammography Mobile
- Children's Healthy U Express
- Community Medicine Associates
  - Nonprofit provider practice
- Community First Health Plans
  - Nonprofit HMO

University Health System

Procurement Services

University Health System

Executive Procurement Team

Francine Wilson
Vice President of Supply Chain Management

Felix Alvarez
Executive Director of Procurement
Felix.alvarez@uhs-sa.com

Karen Krueger
Team Leader, Contract Specialist
Karen.krueger@uhs-sa.com

David Perez
Team Leader, Purchasing Agent
David.perez@uhs-sa.com

Irene Maldonado
Supplier Diversity Coordinator

University Health System

Procurement Opportunities

The Health System procures a vast array of equipment, goods, supplies and services including but not limited to:

- Medical Supplies and Equipment
- Pharmaceuticals
- Advertising & Promotional Products
- Office Furniture and Supplies
- Uniforms
- Food products
- Home Health Services
- Cabinets
- Flooring
- Appliances
- Mold, lead and asbestos abatement
- Elevator Service and Repair
- Various Construction Services
- Architects and Engineering
- Plumbing, HVAC, Electrical
- Landscaping
- Various Professional Services
- Printing and Binding Services
- Security Services
- Computer Hardware/Software

Informal Solicitations

Between $2,000 - $25,000

Bid Opportunities, University Health System, Hospital, San Antonio, Texas - Microsoft Internet Explorer provided by University

File Edit View Favorites Tools Help

Back Search Favorites

Address http://www.universityhealthsystem.com/purchasing/bid_opportunities2.asp Go Links

Careers | About Us | Locations | Patient Information | Our Services | Shop

Doing business with University Health System.

Purchasing HOME BACK

Bid Opportunities

Back to Purchasing Home

Please view our current open bid opportunities below. You can submit your bid online for our informal bids but formal bids, which can be downloaded here, will need to be mailed back to us.

Note: In order for vendors to be awarded a formal or informal bid opportunity, they must be currently registered with University Health System. Click here to begin the registration process.

To view previous bid opportunities, visit our Bid Results Archive.

Informal Solicitations							
ID	Solicitation No.	Description	Open Date	Close Date	Close Time	Details	Bid
320	RFQ-2008-07-049	Printing - Recruitment Packet	7/3/2008	7/9/2008	2:00: PM CST	Details	Bid
325	RFQ-2008-07-051	Server Lift	7/7/2008	7/10/2008	2:00: PM CST	Details	Bid
322	RFQ 2008-07-050	Power Management and Hardware	7/1/2008	7/11/2008	2:00: PM CST	Details	Bid

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Purchasing Process

- **Informal Solicitations** ($2,000 - $25,000)
  - At least 3 quotes must be obtained
  - At least 1 out of the 3 vendors must be a SMWBE
  - Vendors can be identified by the requesting department
  - Vendor on the B2G system with appropriate codes are contacted
  - SMWBE solicitation and response is tracked
    - Name, items solicited, award made (yes/no)

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Purchasing Agents

David Perez, Team Leader, Purchasing Agent
David.perez@uhs-sa.com

- Janie Lozano
- Ralph Henderson
- Jesse Sanchez
- Sherryl Shanklin
- Francisco Garcia
- Sylvia Liedecke

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Formal Solicitations

Over $25,000

Bid Opportunities, University Health System, Hospital, San Antonio, Texas - Microsoft Internet Explorer provided by University

File Edit View Favorites Tools Help

Address http://www.universityhealthsystem.com/purchasing/bid_opportunities2.asp

325	RFQ-2008-07-051	Server Lift	7/7/2008	7/10/2008	2:00: PM CST	Details	Bid
322	RFQ 2008-07-050	Power Management and Hardware	7/1/2008	7/11/2008	2:00: PM CST	Details	Bid

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Formal Solicitations

ID	Solicitation No.	Description	Open Date	Close Date	Close Time	Docs
316	RFP 28-06-059-SVC	Pharmacy Services	6/20/2008	7/11/2008	2:00: PM CST	More
314	RFP-28-06-058-SVC	Coagulation Analyzers	6/20/2008	7/14/2008	2:00: PM CST	More
324	IFB-28-07-061	Mohawk Cat5e Plenum Cable	7/5/2008	7/18/2008	2:00: PM CST	More
323	RFP-28-07-064-SVC	Emergency Department Chargemaster Review and Charge Process Improvement Consultation Services	7/3/2008	7/25/2008	2:00: PM CST	More
319	IFB 28-06-055 CNST	Cardiac Cath Lab Construction	7/1/2008	7/29/2008	2:00: PM CST	More
321	IFB 28-06-057	Fire Pump Replacement	7/1/2008	8/6/2008	2:00: PM CST	More

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Home | University Hospital | About UHS | Locations | Patient Info | Medical Services | Careers | Medical Staff Verification
Find a Physician | CareLink | Centers of Excellence | Community & Partners | Contact Us | Research | Health Library

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Internet

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Formal Solicitations

- **Formal Bids** (over $25K)
  - Often advertised through general circulation and minority oriented newspapers
  - Suggested vendors can be submitted by requesting department
  - Vendors on the B2G system with appropriate codes are contacted

University Health System

Formal Solicitations

- Competitive RFPs and IFBs over $25K
- Posted online with all attachments and directions
- Bidders must print, fill out and mail or hand carry them to purchasing by closing date
- No electronic bids accepted
- No late bids accepted

University Health System

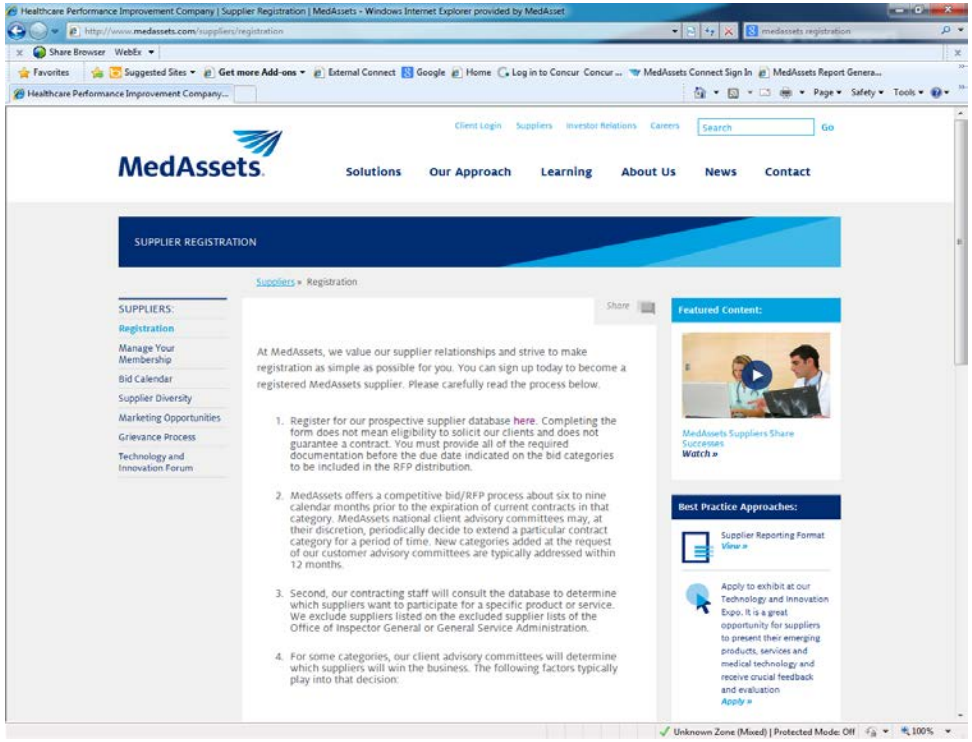
Contract Specialists

Missy Wilson marisa.wilson@uhs-sa.com	**Carol Garza** carol.garza@uhs-sa.com	**Michael Llanas** michael.llanas@uhs-sa.com	**Cory Chandler** cory.chandler@uhs-sa.com	**Daryl Green** daryl.green@uhs-sa.com
Application Systems	Admissions	***Pathology***	Accounting	Capital Medical Equipment
Clinical Systems	Care Coordination CareLink	Anatomic Pathology	Asset Management	Capital Equipment
Communication	CMA	Histology Laboratories	Central Supply	CIP Capital
Data Security	CEO/Pres CMO	Cytology	Diabetes (all)	
Information Services	Quality & Process Improvement	Chemistry	Emergency Center	**Cindy Antu** cynthia.antu@uhs-sa.com
Technical Services	Corporate Comm	Hematology	Fiscal Admin	Biomedical Eng
Operations	Employee Health & Wellness	Histocompatibility & Immunogenetics	Mail Room	Cath Lab (All)
Master Facility Plan (MFP) Capital Improvements Program (CIP) - Construction	Food Service Foundation	Immunology	Material Management	Endoscopy
Plant Engineering	Gift Shop Professional Staff Services	MicroBiology	Pharmacy	Interventional Rad (IR)
	Human Resources Learning Resources	Phlebotomy	Printings Services	Non-Invasive Card
	Labor & Delivery	Transfusion Services (Blood Bank)	Reeves Rehab	Operating Room
	Integrity	Donor Services	Transplant	Radiology (All)
	Medical Records OB/GYN	Outpatient Clinic Labs (listed below)	Environment Care / Environmental Svcs	Respiratory Therapy
	Nursing Admin Patient Relations	UHC-D LAB	Facilities (Construction)	
	Patient Billing Services (PBS)	UCCH LAB	Fleet Services	**Karen Krueger,Team Leader, Contract Specialist**
	Pedi/NICU	UFHC- SW LAB	Protective Services	MedAssests
	Planning & Grants	UFHC- SE LAB	Safety / Emergency Preparedness	Office Depot
	Psychiatry, Volunteers	UFHC- NORTH LAB	SafeSite	The Advisory Board

University Health System

Group Co-Operatives

- MedAssets
  - Serves Over 180 Health Systems, 4200 Hospitals, and over 120,000 Non-and Acute Healthcare Providers.
- DIR
- TXMAS
- BuyBoard
- Amerinet
- First Choice



University Health System

Supplier Diversity Program

University Health System

Supplier Diversity Program Awards

2013

SA Hispanic Chamber 4th Annual Max Navarro Small Business Symposium

- Best Local Business Participation
- Best African American Owned Business Participation

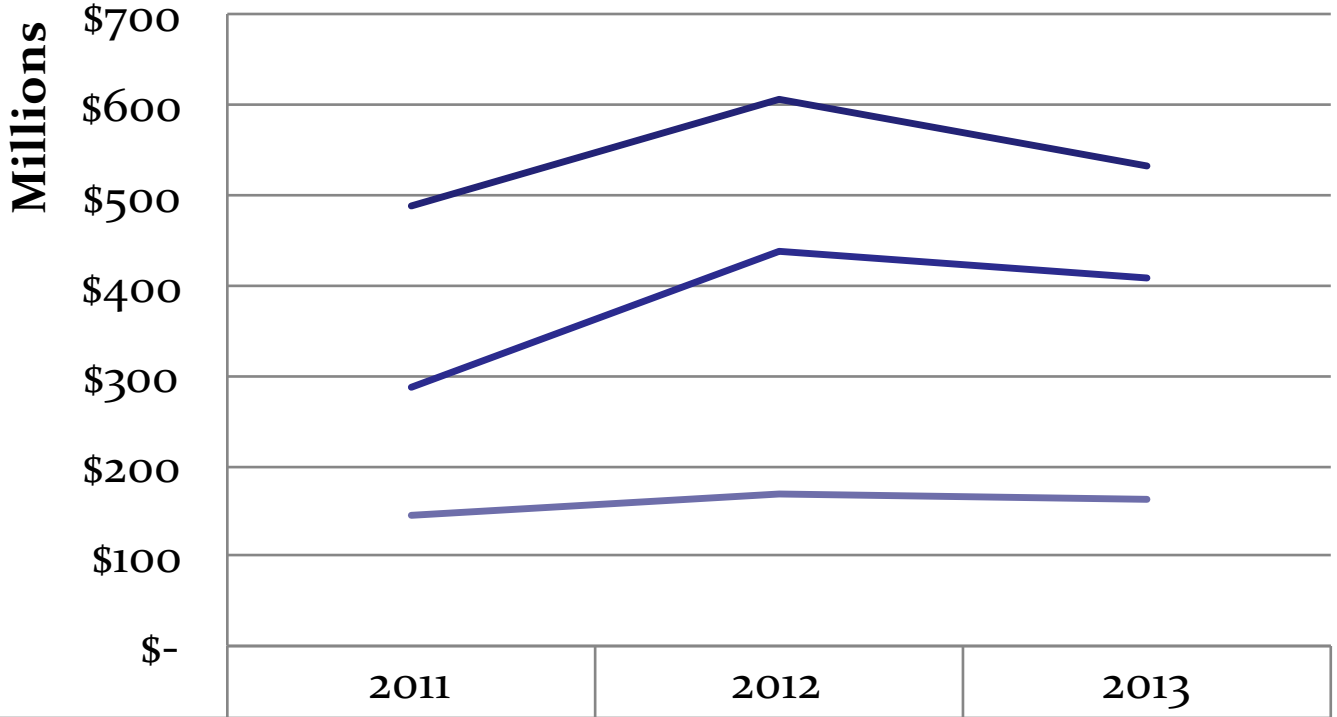
Hispanic Contractors Excellence in Diversity Awards –Owner of the Year (Over $10 million)

2012

Hispanic Contractors Excellence in Diversity Awards –Owner of the Year ($5-$10 million)

University Health System

Year 2011- 2013 Expenditures & SMWVBE Spend



	2011	2012	2013
Total Payments	$489,401,171	$605,675,081	$532,118,008
Total Available Opportunity	$286,741,967	$438,054,797	$408,027,367
SMWVBE Payments	$144,102,685	$168,149,812	$163,795,051
SMWVBE Percentage	50.3%	38.4%	40.1%

Diverse Vendor Assistance

- Notification of procurement opportunities via e-mail to SCTRCA, HUB certified & SMWVDIBEs
- Assistance with certification through SCRTCA
- Monthly Vendor Education Series & Diverse Vendor Newsletter
- Annual Vendor Fair
- Point of contact for questions regarding procurement process and opportunities
- B2G Vendor Registration Assistance
- One-on-one meetings to identify possible opportunities
- Business assistance workshops throughout the year including Business Opportunities Academy

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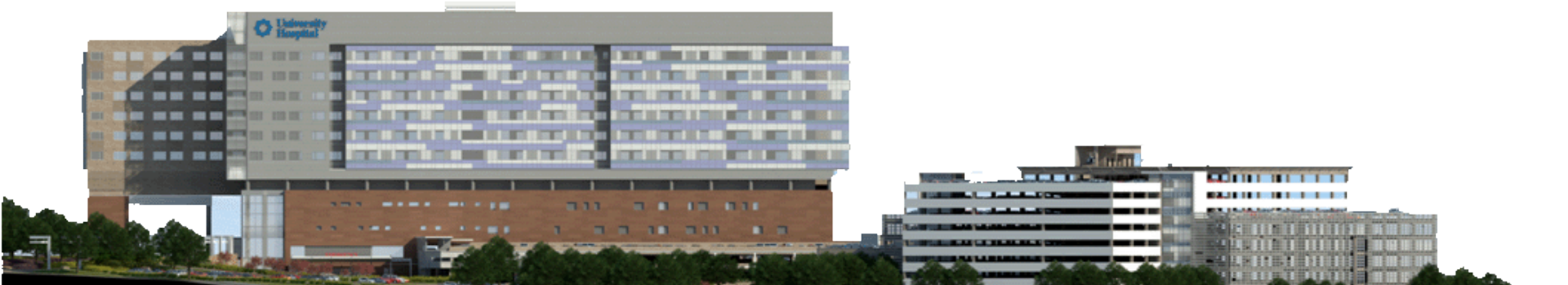
Contact Information

- **Irene Maldonado, Supplier Diversity Program Coordinator**
  - irene.maldonado@uhs-sa.com
  - (210) 358-9114
- **David Rodriguez, Business Analyst**
  - David.rodriguez4@uhs-sa.com
  - (210) 358-9112